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The _____ Salim Legacy

Prof. Enrique Soriano



To have lived a meaningful and productive life is such a wonderful thing, but to live a life that will be remembered for the wisdom it shared with others is admirable, and a blessing to the people it has touched. The late Sudono Salim also known as Liem Sioe Liong's legacy stays for the world to emulate, and having been such an influential patriarch, his family members of the third generation remember his teachings.

His grandchild, Axton Salim said, 'He taught us to be humble, honest, disciplined, diligent, hardworking; also being wise, big-hearted, respecting of others, and always keen to learn'. Also known as LSL, he was born on July 16 1916, and died on June 10, 2012, was a Chinese Indonesian businessman and the founder of the hugely successful Salim Group.

LSL was Manny Pangilinan's mentor and boss for many years. A combination of connection, serendipity and personal charm propelled him to become the wealthiest tycoon in Southeast Asia. But without the glamour and all, the man himself was deeply-rooted in his principles – a great quality he possessed that brought his business into fruition and made it successful. He valued hard work, perseverance, planning, and appreciation of others' point of view and credits his strong management team that saw opportunities.

He was a firm believer in teamwork and not dictatorship and once said, 'In business, you have to be honest; don't lie or cheat, if people are good to me, I will remember it, but I do not like if people are not honest to me. If you cannot be straightforward, it can be troublesome.'

The Salim Group is ranked in the top 5 among the biggest conglomerates in Indonesia. In the beginning, the company ventured in peanut oil business, and diversified to the clove market. It has been in business since its foundation in 1949. In a span of more than sixty (60) years, the Salim Group made investments in 200 to 300 companies. It acquired several businesses as it moved to expand to greater heights. Industries like Kretek cigarettes, textile, cement, flour milling, distribution, hotel and resorts, automobile, infrastructure, food, agribusiness, chemical manufacturing, retail, telecommunications, and banking are now included in Salim Group's profile – Indofood, Indo Mobile, Gallant Venture, BCA Bank, Indomilk, Bogasari, Nestle, and Hilton hotels & resorts.

Anthony Salim, one of the younger sons of LSL started managing the Salim group in 1992. Like his father, he himself manages the business under certain principles. He is the type of person who opts to learn by actually doing, and by being involved; hands on experience as what others put it, is indeed, the 'best teacher'.

The Salim Group's board of executive directors is comprised of professional managers who have been with the company for many years. They receive very good incentives for their services. This only supports Anthony's other principle of not being afraid to hire professionals. He also values having an open mind and heart, trying to create an environment that is based on one's needs and principles, learning new materials and gaining contacts.

So, how does a family like the Salim's manage the business? The patriarch and successor Anthony made a clear distinction. Family and business operations are two separate things. To them it is a MUST to do so. Anthony mentioned that, 'We must keep business and personal matters separate.'



Prof. Enrique Soriano

A World Bank/IFC Governance Executive of Post and Powell Singapore and the Executive Director of Wong + Bernstein, a research and consulting firm in Asia that serves family businesses.

PHILIPPINE DAY OF VALOR

by Kheem Caparas

Bataan Day, alternatively called Day of Valour, or Araw ng Kagitingan in Filipino, is the national observance commemorating the “Fall of Bataan” during World War II. It is celebrated on April 9. The monument called the Mount Samat Shrine, Shrine of Valor, or the “Dambana ng Kagitingan” in Pilár, Bataan is where formal rites are held. Built in 1966, it was erected to commemorate the battles of Filipinos and Americans against the Japanese Imperial Army during World War II.

The Memorial Cross is a towering structure at the highest point of Mount Samat, 555 m above sea level. The monument is made of steel and reinforced concrete with a lift and viewing gallery at the Cross's arms. A staircase also leads to the gallery in the wings. The height of the Cross is 92 m from the base; the height of the arms is 74 m from the base, with each arm measuring 30 m (15 on each side). The viewing gallery is 5.5 m by 27.4 m, with a 2.1 m clearance.

The exterior of the Cross is finished with chipped granolithic marble. The base until the 11 m level is capped with sculptural slabs and relief titled *Nabiag Na Bato* also by Abueva, depicting important historical figures and events like the execution of Jose Rizal, Lapu-Lapu and Antonio Luna.

The Shrine complex is part of Barangay Diwa in Pilár, Bataan. From Manila, the complex can be reached via the North Luzon Expressway (Balintawak Cloverleaf) and the SCTEX exit in Mabalacat, Pampanga which leads to the Subic-Clark-Tarlac Expressway. Follow the signs to Subic, and exit at Dinalupihan then turn right at the Roman Highway. Upon reaching the Mt. Samat junction after about 24 km, turn right. After about 4.5 km towards Mt. Samat, to the left is a 6.5 km uphill road to the shrine.



Tips for Small Space

Condo Living - Small Master Bedrooms

Nick Flood



With property values increasing, cities growing and choices evolving to suit a low maintenance lifestyle, condo developments are becoming the trend in all major cities, not just the large high density metropolis. Here are a few tips for living easy in your small master bedroom space.

The Bed:

In a small master bedroom, it is key to keep its use concise. If you can, minimize the amount of furniture and locate the bed central to the room.

Depending on design style, keep side tables to a small size or float shelves from the wall to visually free up floor space. An option is to have a licensed electrician install wall mounted lamps, that can be purchased with a swing arm to adjust position, which is great for reading in bed. Keep the scale of lamps appropriate to the side tables. Large lamps will overwhelm the room.

The Bedding:

For a crisp hotel look, use beddings in white or a solid neutral color. Keep the amount of pillows to a maximum of 4, and coordinate 2 to match the solid neutral.

The Closet:

If there isn't sufficient closet space, follow one of two paths for clothing storage. Purchase closed door wardrobe systems with modular interiors to provide flexibility in storage from shoes to belts to sweaters. Keep the door fronts minimal to fit the scheme of the rest of the condo. Paint or purchase the wardrobes the same color as the room's wall color to keep them from imposing on the rest of the small room. A second option for clothes storage is to install an exposed closet system which is a more urban and industrial approach. Hang all of your clothes in neat order on sharp wood and chrome hangers and let your newest fashion purchase be your bedroom's art.

Keep your best stuff on display and utilize a secondary closet for the clothes you don't wear regularly.

The Seating:

If you are able to squeeze in a sitting area in your small master bedroom, choose a location close to a window. Keep the chair to a small size and share the bed's side table for setting down your morning coffee while you read what's new on your social media in the sunlight. If your window sill is low enough use a bench as a window seat or have a millworker build in a bench and have an upholstered bench pad made to fit. Most benches provide storage inside which is a great place to store extra bedding and pillows.

The Lighting:

Generally, using sconces or table lamps on either side of the bed is sufficient for general lighting with a ceiling mounted fixture for occasional use. If the ability is there, a series of 4-6 recessed spot lights on a dimmer can replace a ceiling mounted fixture for a modern aesthetic and provide flexibility in lighting options. If further lighting is needed for wardrobe systems, purchase art lights and hang them from the top of the wardrobes for localized task lighting. If a makeup area requires lighting, install a light bar above a mirror. For lighting at a sitting area, use an adjustable floor lamp situated just behind the chair, away from the side table lamp.

The Windows:

If you need a dark room to get a good sleep, look for drapery or shades that are lined to provide blackout. If you don't require lining, there are many options including sheers, horizontal and vertical blinds, roman shades, roller shades, wood slat blinds, woven wood blinds and rod/track drapery. Choices from these options are dependant on window dimensions , privacy requirements and style required.



Site Scope

SOMERSET



THE SUITES *at* GORORDO

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THE SUITES *at* GORORDO



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Mango Float with Leche Flan Recipe

A mango float, also known as mango graham ref cake, is super delicious already. Just imagine it topped with an irresistible layer of creamy leche flan! If that sounds delicious, you need to learn how to make it right.

Ingredients:

For the leche flan:

- ☐ 1 cup white sugar
- ☐ 6 large egg yolks
- ☐ 1 168-ml can sweetened condensed milk
- ☐ 1 154-ml can evaporated milk

For the mango float:

- ☐ 3 ripe mangoes
- ☐ 2 cups whipping cream, chilled
- ☐ 1/4 cup white sugar
- ☐ 9 pieces graham crackers, or as needed

How to make Mango Float with Lech Plan

- ☐ Prepare your steamer or preheat your oven to 350 degrees F or 175 degrees C and prepare a water bath if baking.
- ☐ Make the leche flan: In an 8-inch aluminum cake pan, add sugar. Place it over low heat and melt and caramelize it. Set aside and let cool completely.
- ☐ In a large bowl, combine yolks, sweetened condensed milk, and evaporated milk. Mix with a wooden spoon or spatula to prevent bubbles.
- ☐ Pass through a strainer or sieve into another bowl to remove lumps. (This ensures a super smooth leche flan.) Pour into the prepared cake pan, cover with foil, and steam until set. Cool completely then chill overnight.



- ☐ Make the mango cream: Slice and cube the ripe mango. Set aside and keep chilled.
- ☐ In the bowl of a stand mixer, whip the chilled whipping cream to soft peaks. Add the sugar gradually, then whip to stiff peaks. Fold the whipped cream into the mangoes.
- ☐ When ready to assemble, uncover the cake pan with the chilled leche flan. Add half the mango cream onto the leche flan layer and using an offset spatula, smooth it out evenly. Top the mango cream with graham crackers. Fill in the gaps with broken pieces of graham crackers as needed.
- ☐ Add the remaining mango cream on top of the layer of graham crackers and smooth it out. Place the final layer of graham crackers on top. Fill the gaps of this cracker layer as much as possible for a more solid base when turned over. Cover with the foil again and freeze overnight.
- ☐ When ready to serve, remove the foil. Use the offset spatula or any thin knife and run this around the cake pan to loosen the cake from the pan. Place a plate over the cake and flip! Wiggle the cake pan as needed to force that cake to gently drop onto the plate.
- ☐ Slice and serve while cold.

Word Search



- Valor
- Victory
- American
- Surrender
- Defense
- Bataan
- Heroic
- Filipino
- Army
- Allies
- Trek
- War
- Tribute
- Soldiers
- Japanese
- Camp
- Fortunes
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- Battles
- Chinese
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